

## Latin American Colloquium Pitch Competition

### Terms and Conditions

- 1 By entering this promotion, you accept these Terms and Conditions.
- 2 Instructions and information on how to enter this promotion form part of these Terms and Conditions.
- 3 The promoter is The University of Queensland (ABN 63 942 912 684) of St Lucia, Queensland, 4072 ("**Promoter**").

#### Eligible entrants

- 4 To be eligible to enter this promotion, you must:
  - (a) demonstrate to the promoter's reasonable satisfaction that you are a start-up or social enterprise organisation based in Australia with an Australian Business Number (ABN);
  - (b) be over 18 years if you are an individual;
  - (c) have no more than 20 employees (full time equivalent);
  - (d) have developed a product, process or service (which may be in prototype stage), regardless of whether or not that product, process or service is currently offered for sale;
  - (e) demonstrate to the promoter's reasonable satisfaction that you have current experience in or plan to work or expand into Latin America; and
  - (f) agree to send at least one person to attend and pitch in person at the Latin America Colloquium being held in Brisbane at the St Lucia campus of the Promoter from 2 to 6 pm on 22 October 2019 (the Colloquium).
- 5 The Promoter may decline to accept any entry which, in its reasonable opinion, does not comply with these Terms and Conditions.

#### How to enter

- 6 Entry will be open from 12:00AM AEST on Friday 13 September 2019 and closes at 11.59PM AEST on Sunday 6 October 2019 ("**Entry Period**"). Entries received outside of the Entry Period will not be accepted.
- 7 To enter, you must, during the Entry Period:
  - (a) visit <https://ventures.uq.edu.au/latin-american-colloquium-pitch-competition> and fully complete and submit the application form; and
  - (b) upload a video pitch no longer than 90 seconds addressing the Judging Criteria described below.
- 8 To be eligible for the prize, you must also attend the Colloquium and present the pitch, if shortlisted.
- 9 You will receive one entry into the promotion by performing the activities described above. You may not enter the promotion more than once.
- 10 All entries become the property of the Promoter.

## **Judging**

- 11 This promotion is a game of skill. Chance plays no part in determining the winners.
- 12 Judging will take place in two phases:
- (a) First, the judges will undertake a shortlisting process of all eligible entrants based on the video pitch. The Promoter will invite shortlisted applicants to make an oral pitch at the Colloquium.
  - (b) Second, shortlisted applicants may make their final pitch at the Colloquium, where the audience will vote on one winner at their discretion, with the judges deciding in the event of a tie at their discretion. The final pitch is an oral presentation of no more than four minutes at the Colloquium by no more than six members of the shortlisted entrant, which may include audio-visual materials.
- 13 The promoter may, at its discretion, make available reasonable travel funding for one person per organisations located outside Brisbane to attend the Colloquium.
- 14 The Promoter will select a panel of three judges from The University of Queensland.
- 15 The judges will judge all valid entries individually on their merits, for the shortlisting, including using the following criteria ("Judging Criteria"):
- (a) Potential for impact – does the product, process or service address an identified and significant need or market in Latin America?
  - (b) Organisational readiness – is there a clear plan to build partnerships and opportunities and does the applicant have the required skills to deliver?
  - (c) Level of innovation – is the product, process or service innovative and new?

The final will be voted by the audience with the 'TurningPoint' system using the following considerations:

### **Comprehension and content:**

- (a) Did the presentation provide an understanding of the product/service and the audience?
- (b) Did the presentation clearly describe the impact/relationship the product/service has with Latin America and Australia?
- (c) Did the presentation follow a clear and logical sequence?

### **Engagement and communication:**

- (a) Did the speech make the audience want to know more?
- (b) Did the presenter convey enthusiasm for their product/service?
- (c) Did the presenter capture and maintain their audience's attention?
- (d) Did the speaker have sufficient stage presence, eye contact and vocal range; maintain a steady pace, and have a confident stance?
- (e) Did the PowerPoint slide enhance the presentation - was it clear, legible, and concise?

- 16 The Promoter will award a winner from the shortlisted applicants who make their final pitch at the Colloquium, by an audience vote with the judges deciding in the event of a tie based on the criteria in the judges' opinion.
- 17 The Promoter's decision in relation to any aspect of the promotion is final and the Promoter will not enter into any correspondence regarding the result of the promotion.

#### **Prize and notification of winners**

- 18 The winner will receive:
- (a) the opportunity to pitch their proposal at the Australia-Latin America Business Council (ALABC) dinner on the evening of 22 October 2019;
  - (b) \$5,000 prize; and
  - (c) UQ-ALABC trophy.
- 19 Prizes are not transferable and cannot be taken as cash (except for the cash aspect).
- 20 The Promoter will announce the winner at the Colloquium. A member of the entrant must be present at the time of the announcement, failing which the next best entry will be the winner.
- 21 If any prize becomes unavailable for any reason, the Promoter may substitute a prize of equal or greater value.
- 22 The Promoter accepts no responsibility for any tax implications that may arise for any prize.

#### **Intellectual property**

- 23 You confirm and promise that your entry is original and does not infringe the intellectual property rights of any third party. You agree that the Promoter has an unrestricted, irrevocable, transferable, right and licence to use and modify your entry including for promotional purposes without the payment of any further fee or compensation or further reference to you, and that the Promoter can authorise other people to do any of these things. If requested by the Promoter, you agree to sign any further documentation required by the Promoter to give effect to this arrangement. To the extent permitted by law, you unconditionally and irrevocably consent to the Promoter modifying your entry as described in this clause, agree that the Promoter is not required to attribute you as author of the entry, and consent to any other act or omission that would otherwise infringe any moral rights in your entry.

#### **Withdrawal from promotion**

- 24 You may withdraw from the promotion at any time before notification of the winners by notifying the Promoter on (07) 3346 0618. If you withdraw from the promotion, the Promoter will remove your entry and will not use your details or entry for media or promotional purposes. If you withdraw from the promotion, you will no longer be eligible to win a prize.

#### **Miscellaneous**

- 25 Entries which, in the opinion of the Promoter, are incomplete, incorrect or incomprehensible, contain defamatory or offensive content or infringe intellectual property rights are not eligible to win and may be removed from the promotion and the relevant entrant will be disqualified.
- 26 The Promoter may, in its absolute discretion, disqualify you if, in the opinion of the Promoter, you breach these Terms and Conditions, engage in dishonest or unethical conduct in relation to the promotion, manipulate, tamper or interfere with the conduct of the promotion, do not comply with the entry process, or conspire with others to gain an unfair advantage. The Promoter may audit you if it suspects you of having engaged in such breach or conduct.

- 27 The Promoter may request information from you relevant to entry or participation in the promotion, such as proof of residency or age. The Promoter may, in its absolute discretion, disqualify you if you provide insufficient information, false information or fail to provide information.
- 28 The Promoter is not responsible for any late, lost or misdirected entries.
- 29 The Promoter is not responsible for any delays, problems or technical malfunction of any telephone network or lines, computer systems, computer equipment or software, technical problems or traffic congestion on the Internet or at any website, or any combination thereof, including any injury or damage to your or any other person's computer related to or resulting from entering this promotion. If such problems arise, then the Promoter may modify, cancel, terminate or suspend the promotion.
- 30 To the extent permitted by law, the Promoter is not liable for any loss, damage or injury whatsoever (including, but not limited to, indirect or consequential loss) resulting from this promotion, including the taking of prizes.
- 31 If, for any reason, this promotion is not capable of running as planned, including war, terrorism, state of emergency or disaster, infection by computer virus, bugs, tampering, unauthorised intervention, fraud, technical failures, or any other causes beyond the control of the Promoter which corrupt or affect the administration, security, fairness, integrity, or proper conduct of this promotion, the Promoter reserves the right in its sole discretion to cancel, terminate, modify or suspend the promotion.
- 32 All costs associated with entering the promotion are your responsibility.
- 33 You acknowledge that the promotion is in no way sponsored, endorsed, administered by or associated with Facebook, Twitter or any other social media platform.
- 34 You acknowledge that any information that you provide in connection with this promotion is provided to the Promoter and not to Facebook, Twitter or other social media platform.
- 35 You must release Facebook, Twitter and other social media platforms and their associated companies from all liability arising in respect of the promotion.
- 36 You understand and agree that the Promoter may collect personal information from you when you enter the promotion, and use it for the purpose of running the promotion (which may include disclosure to third parties for the purpose of processing and conducting the promotion), for promotional purposes surrounding this promotion, as well as other purposes, as set out in the Promoter's Privacy Policy (located at <https://ppl.app.uq.edu.au/content/1.60.02-privacy-management>). For further information on how the Promoter deals with your personal information, please refer to the Promoter's Privacy Policy.